#  <br> Published With The New York Times and The Washington Post 


PARIS, THURSDAY, NOVEMBER 5, 1987
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See Soviet, Page 2
Kiosk

## If the Worst Is Over, Europe May Be Spared Economic Harm



 Most Americans Oblivious to the Dollar's Travails


#### Abstract

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## Status Game in Hollywood Office Decor: Pink Is Out, Marble In

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ously, it is paparani in one' telephon system
-You gec high marks it there are peopie on your

 It's also inportant to ges he sudio to spend as
nucs money as possible on your office, thus em-
 walls painted and a change of caper Whee Leon-
 Status symbols change. No top execurive would Cavored by Louis B. Mayer when he fan MGM Mo
years ago. Honcy-colored hardwood lions are in Mr. Goiderg has a beringbone design The new
floor in be offics of Frank Mancuso, chaimman of
Paramounn is seco oak
Mr. Mancuso shocked Hollywood by speading
more than tro years io the office of Banty Dille, concerned about my nfice than aboct our fims" box office, Mr. Mancouso ripped out the cappeh
executives can make thiri buge toys disappear into
the walls by remout control. Michael Eisnex, chairman of the Walt Disney Company, is one of the few major executives to
have a computer in his officc. His huee blond dest is an animation director's table hatat was made the studio long ago.
Although Mr. Eisencr mas known for a certain messy style whien he was second io command at ParamounL chaos today is coninined to e the insides
of drawers in his darling white Dispey office The only way to deal with insane ideas is 0 oshowe things in a drawer and not find them for a year or wo. he syis
In his recent bricf tour of dury as Columbis
chairnas, David Putruam put down an oas floor in his office The chosen perquisite of Frank Price, was a dining room of his own.
Then M. Price moved to MCA as chairman of Universal Picturts, where there is bitlee leeway in MCA ourfitud all he exevurive syites from his
sorchouses of antique English fuminure The sardonic prevident of Paramounct Pictures
Thed Tanen survived 28 years at MCA. He Ned Tanen. survived 28 years at MCA. He re-
ceived 335.000 to redo bis office when bemoved to Paramount three years ago.
"But Trm the cheapest dare in
Tanea, who never used the mones.


#### Abstract

rought in a phlished granine desk, and crammed hhar rurn on the gas II spend more hours bere hann I do at my bomas Unlike many executives. Mr. Mancuso wants his ng gimself bechind his desk, he holds mecrings at sound table where tea is served io Wedgewood cups La contrast rrank Y Yablans a presious head of Paramoum Picures, had a desk built on top of a  Joe Hooper. the interior deconator for Mr. Man- uso and Mr. Goldberg, has been decorraing of cuso and Mr Goldberse has been decorating of hleached wood floors, be lifys today's in-fashion "Ten years ago, veryyhing was aylon" Mr Moper said "Today its checille, woon, silk and cather. And the furniinure is made out of exotic  The cost of racmodeling an office ranges frion 520.000 or 5150.000 , and sny excutive worth his tock options hass an encertainment cernter hal ncludes television mooicors, a comppact-disk player and hall-inch and diree-quarne-ioch video cas-


 (1) And when, who never used the money.Stocks Hit As Dollar Weakens
Dow Loses 18; Prices Fall in Asia and Europe

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 See MARKETS, Page 14

Report Says Mitterrand Knew of Sale

## By James M. Markham

 Francois Mitterrand was informed
in 1984 that I French arms jirm

> ${ }^{\text {two years }}$ The public

Le Figro, a conosenvative report in
another iwist in a sandal some
 tra affair that weakened President
Roanal Reanan eratier this year.
The French sandial has animated a


 bate Defersua Minimisersembide G G--
raudd called the evidence raised by the report "very grave"
But in private, various Socialists
 The main nicimm of latest revelatous are Mr. Mitctrrand's Sociallist
Party and Chartes mer Socidilist defense minisiser, who resigned in 1985 after it was disthe Greearpeace flagenip Rambow Thare in Ancckand harbor. French arms prepared by Jean-Franchais inspector--ecenaral of be armed
foroce, after the right came to power io legiclative e elections in March
1986. Hite porrays Daniel Dewavtin, the porruays Daniel Dewav-
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artinley rounds to some 50,000 artillery rounds
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Iraqis Hit 4 Ships and Kharg Island
Millions in Iran Rally Against U．S．
Iran－Contra PanelSplit， Draft Shows

DOLLAR：Americans Oblivious

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oo ring tuve In fact the willingness of Euro－
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the franc is bing devalud．he
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ZHAO：China＇s Party Leader Suits Up for the New Job

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For the Record
The Reverend Jerri Falmell，leader of the fundamentalist Christian

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TRAVEL UPDATE
Frequent Fliers Back Deregulation：







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## WORLD BRIEFS

UN Reports Afghan Conflict Worsenss，
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Spain Seeks End to U．S．D．Defense Paid

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Paris Charges 5 Canght With Misiles：



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## BRIEFS

 *Reagan Reassures Europe Conservatives

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Post-Weinberger: Hard-Liners Lose a Voice

Democrats Win 2 Governors' Races,



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## In the future all resorts will model themselves on us.

Other resorts may start by trying to find an equally stunning piece of land in the Algarve that
rises 200 feer above the sea and sits on red cliffs rises 200 feet above the sea and sits on red cliffs
covered in wind-swept pines that thrive in year round sunshine.

They may artempt to duplicate the years of planning and research, using professional consultants,
which guarantee a development of unrivalled quality. and standards. They may even try and build an on-site five star advanrages that it has to offer for both pleasure advantages tha
and business.

Maybe chey'll ry and copy our Golf and Counrry Club, planned exclusively for Pine Cliffs property owners and their guests. They may even build a
challenging par 32,9 hole golf course, four tennis courts, two squash courts and a swimming pool.

They could try and imitate the design of our unusually spacious apartments, town houses and
villas to be buit with the best, and most suitable, materials available. From double-glazed oak windows from France to kitchens built by Miele. Although imitation is the sincerest form of We were there firsL.



IL Looks for an memin



Nd: Goode 332,396, or 51 percent
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| NAPOLEON |  |
|  | MALT |
|  | WHISKY. |
|  | The Glenlivet dyasty |
|  | can be traced back to the eighteenth century when |
|  | M. Bonaparte's rule began. |
| - | Today, Sotland's first |
|  | malt whisky is also first |
|  | choice in Pars. |

Get ataste of Moms pumpkin pie Call home.

You can just see her, testing the crust with her fork, as if every pie shek ever made hasn't been great, too. Go ahead. Reach out and
touch someone.


## Iteraldoxze ©ribume

## Strains in the Kremlin

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## Other Comment

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| wod a series of crashes unhingen world stock markets and raised the specte of recession．Something had to be done．Mr | Murdered in El Salvador |
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## The Imbalances Are Everybody＇s Business

Gorbachev Has Reason To Worry By William Pfafi





America＇s Farms Keep Getting Bigger and Fewer


By Richard Critchfield

| F ESSENDEN，North Dakota－ | By Richard Critchfield |  | isis | Pcople are fearful of change．Theie is no poppular sease of things endiags or anticiparion of dramaric change |
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| question being asted in rural Ameri－ |  | Doss this mean that the bigger | There＇s no way my gencration can | It is the ruling group in the Soviet |
| values are half what they were in | coumy uhere jus 3 percrit of |  | You know，be abbe to buy land and |  |
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| nd | rur |  |  | 1937：Manila Beckons |
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## OPINION

## as Reason

 o Wort Byy William Piat

















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## Old Friends， Look Again

By Joe Murray UFKNN，Texas－I saw an old
Lriend oo the other side of the
srrete and waved．He looked right street and waved．He looked right
Through me and then locked away．
That＇s the trouble with old friends．se－

 be syy yumber of things：
Something that hep paper has come
out agginist and he is for，or viec versa cut aggingt and he is or，or vise versa．
Somerting involing the law than in－
volved his gin．Blood is thicker than

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## Arms Control：ABeginning

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Amsternam．
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Two Killings in Indiana
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Inte Election：Saouma Has Been a Strong Leader


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LETTERS TO THE EDITOR





## How international do you require a country to be？

Throughour iss history，the Netherlands has always been very internationally oriented．This is evi－ dent from an entry made in a 1 ，in－cencury ships log．
book＂Wherever you go，you find the Dutch，＂wrote book＂thereverin．This statement is just as valid today，as it was three centuries ago．For Dutch trade and industry was threecentill considers the whole world its area of operation．
still However，since the 17th century ． also been coming to the Nethenlands．
fuences not only reached our counry trough intens－ fluencesnot only reached aur chrough the arrival of
ive overseas trade．But also ve overseasle of other countries w
many people
Netherlands seeking their forume．
Netherlands seeking their fortune．
The assimilarion of these infuences has given our country its pronounced intemarional character． For many foreign enterprises，this internanional touch has in the Netherlands．This aspect can also be ex－ remely important for your company once you decide

0 ＂go international＂，with the aim of reaching the Eu － opean market．After all，our invernational ortencation the experience，the know whow and the connections． Moreover，our central location and highly de veloped infrastructure，with perfect connecions hroughout the European market，provide you with optimal transport possibilities．You can avail yoursel of an extensive distribution system with adranced logistic methods，supported b
ments in telecommunications．
Another important advantage is the compac size of our country giving you quick access to all valuable time．And achieve high rerums．

Wed also like to point out a fews． ddititonal fac tors which could favourably influence your activitie in the Netherlands．Such as our stable currency and
strong private sector．Our vast inancial and techno－
logical expertise．The availability of qualified person－ policy of the Dutch govemment
plays an acive nole with Foreign Investment Agency plays an acive role with regard to this policy．With ad－ vice and guidance．And by helping vou during the de－
cision－making phase with information ailored to your spedific requirements．
have successfully established fopergn companies bave successfilly established operacions in the Netherlands．Once again，proof of our strong interna－
tional orientation． And for you，perhaps an indication of what the
anentaion． Necherrands can mean to the entrepreneur．If you would like more detailed information about investing
in the Netherlands，write us or call．Or convact our consulant in your own country．For，as the captain ．Whener you go，you find the Dutch

## In the Netherlands

Necherlands Foreign Investment Agency，Office for Europe，P．O．Box 20101， 2500 EC The Hague，
Mr．Huber Tabbers，Phone： 31 ）（70）797029／797645． In the United Kingdom：
Peter Biddlecombe Associates，6th Floor
6，Vigo Street，London WIX IAH，Phone：（ 1 ） 4375927.

The Netherlands．A great country for investment．

GORBACHEV'S ANNIVERSARY SPEECH: Analysts and Soviet Allies Find Something for Nearly Everybody

## Pushing the Limits of Change

Glasnost Rums Into a Reluctant, and Still Poverful, Party

## By Philip Taubman

 MOSCOW-MMikhail. Sorba Ne's statec vision of a more opea nd demorratic Soviet Union has cys somemhat baturered by rice re. The two tests - Mr. Gorba俍 bead of the Moscow partro orat
 aachev's concepp of dem
rom Western practices. The clear message bas been that
Commurist Party retains the wer to determine the bound arries nuews coverage end publice dee
aneas well as heshape of Soviet Mr. Gorbachey has been unwill bis unable to pusb the limits. mals is thant. al least in the case of viet tistory, he prosed as far as could but felt the party was not yet ready 10 accepp
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hev, along with ocher members of eltean erfair. did nould be think the the Sovier Union because it was Mr Gortachy prseffor to exam. roubsented pages in a specchee marstion
 e pass afier hianus of door on but seemed blunted by the parry's edge pass problems.
Hes said Staint waity of
"enormous add enormous and unforgivable" stored official respecarbibity yo ro

## Sakharov Awaits 'Whole Truth' on Stalin

 view published Wednesday in the weecly Moscow noss," Mregrd. Saksharov said defterwande, referring to "In his speech. Gortachev did not tell all the Mr. Sakharov hailed Nikikia S. Khuschchev as an ruyth that should have been told about the 1930s "outstanding woord leader" and appealed for an and 1940s." he added. "Not vierything satistioen
 thiree days before the speect this week by Mikhail
S. Gorbachev that touched on the Sulin period, announcement that a commission would invea
gate the extent of repression under Stalin.

## Poland Hails 'Soviet Springtime' But East Germany Remains Cool



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Too Much, Too Fast? Western Analysts Can’t Make Up Their Minds

By Barry James

 onthe 7olh anniversary of the Reve-
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The complexity of the motor car has never been greater. The cost of research and development has never been higher. Even the smallest technological advance requires huge capital outlay.

The industry is therefore not only technologically competitive, it is also competitive in the economic sense.

That is why only the most resource-
ful companies will succeed.
The sheer size of the operation at Mercedes-Benz creates economies of scale that enable them to continue offering a unique combination of high technology and high quality at a reasonable price.

This combination means the company can respond to the diverse needs of
its customers on a continuing basis, across a competitive range of vehicles that includes vans, trucks and buses as well as cars.

The economies of scale at MercedesBenz are matched by few of its competitors and will enable it to meet successfully the increasing demands of a challenging market place.


90 Days Into Peace Pact, Central America Strife Appears to Be Widening
 4 Are Charged in U.S.'. The Asocatated Press
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## Brazil Confronts AIDS-Related Threat: The Urge to Spread It

## By Bradley Graham


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# Concinenale Invescissemens 

 which in 2 joint company wich Heron International in Nard" che last prime piece of land in La Defersse: "Thegrear ching about Prais is char grear ching about Paris is char
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ple are now asking for quaioy ple are now asling for quabiry
space - modern efficient space in which to put chair
computer systems A lor of boildings constructed 30 or 40 years ago just can't accommo-
dare moden compurer equipment and worksparions." Acquired for 170 million
which rcinforce che perpendicular appect and act as the fore-
unners of whar can be che reorganization of La Défense coward the North and Sounh Developers say char the 35,000 modarion which will be spread orer seven individual ow-rise buildings adjacent to che cabe will be the firss pro-
ject in LI Deffense 10 ppren ject in La Défense to provic raised floors for abbling. deacly lifred any sigma inves cors, developers, and users
maxy have fele abour the sub urbs. "It is a facc," says an 2 million square woeters of of 2 million square boecters of of-
'As soon as the requirements were waived, developers began building as rapidly as possible. It was a revolution.
dollars 252 rumkey operation 2 semi-public body, Lia Colline Nord forms parar of the presti-
gious L Tete Defense comgious L2 Tete Defense com-
plex, besr known for iss empry maxble cube wich $110-\mathrm{mectr}$ long sides designed by the lare Danish archirecet Johan Oro
von Sprockecken The walls of von Spreckelsen. The walls of
the Grande Arche will house the Grande Arche will house
35 floors of offices for 5,000 emplopes. On either side are low-rise office buildings de signed by archirect Jean-Piecte
Buff, who says his aim is to Buffi, who says his aim is to
"creare a series of buildings
up in che suburbs would neve have been hunched withour Betwere owo million and
tree million square mecters of tree million syuare mectess of te Wersemong unubb of Leval. lois, Purrezux et Courbevoic lor 1992 - compared to only
50,000 square merers of ne office buildings meters of ne
methin Czssendras say the building proc will lead to 2 glue Mos professionalls, however, say (Continued on Page 10)

## we hand

 fice space in the inner ciry companies are getring ${ }^{20}$ -companics are getring acWest and dbe Sourch as well 2 he five new towns of Evry
Mclun-Senart, Marne-la -Val-
 lec, Saint-Quentin-en-
lines and Cergy-Ponotise. Says onc real estare adviscr "The sivuation now is juss the opposice of what it has becr
over the past few years In che over the past few ycars ln che
1970s the demand was for the center of derais and whe for therer of the regional copinle. Now high oceh parks have come of
lige arcund ciries and while igge around cicice and while
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move 2way from Pris, compzanics scruing up in France are now more willing to consider loccions farther away than
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gle. $" p$
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| OR SUBURS | FIND THE RICHT LOCATION

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SALES OR RENTALS - OFFICE BUILDINGS - INDUSTRIAL PROPERTIES SHOPPING CENTERS
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PARIS - ETON - MARSEILIE - BOROEAUX - TOULOUS -
MONTPELIER - LILE - NANTES - GRENOBLE New branch office openings in 1988 : Strasbourg and Barcelono (Spain)



Paris is attractive - but it doesn't always fit the needs of companies wishing to regroup or expand.

| rional boost to the activity of the expanding new rowns. Once compane out of Paris, they often start to expand in ears nest. In Evry, where high-rech Packerd and Digital have located, 60 percent of the new jobs created last year wae in wish 70 percent creased by new companies in 1985. <br> Mame-la-Vallée Mame-la-Vallece, ar only 12 dosest of all the new cowns to the city center. An aren of rich famis rapidly developing area, composed of 15,000 hecmes of land spread over 26 com nies such as Bull, whose Training Center ar the Cite |
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## Paris Intramuros

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## SCIENCE

## Satellites, Weapons In Battle of Deception


#### Abstract

By William J. Broad Nen Yor Tima Service    


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AIDS Book Draws Anger, Praise


## Thatcher Rejects Curtsy





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